

# Enterprise FLORIDA, Inc.

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## PARTNER INFORMATION

### BUSINESS INCENTIVES

	QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM (QTI)	QUICK RESPONSE TRAINING PROGRAM (QRT)	ECONOMIC DEVELOPMENT TRANSPORTATION FUND (ROAD FUND)	QUALIFIED DEFENSE CONTRACTOR TAX REFUND PROGRAM (QDC)
<b>Type of Incentive</b>	Tax refund	Grant	Grant	Tax refund
<b>Award Made to Whom</b>	Business	Training provider on behalf of business	Local government on behalf of business	Business
<b>Wage Requirement</b>	At least 115% of state, county or Metropolitan Statistical Area wage, whichever is lower, may be waived for rural or enterprise zone projects in special situations	Goal is 115% of county or state wage, whichever is lower, may be waived for rural or enterprise zone projects in special situations	No requirement but is a consideration	At least 115% of state, county or Metropolitan Statistical Area wage, whichever is lower, may be waived for rural or enterprise zone projects in special situations
<b>Number of Jobs Required</b>	At least 10 new full-time equivalent jobs or, if an expansion, a 10 percent increase in employment whichever is greater. May be waived for rural and enterprise zone projects in special situations.	At least 10 new full-time equivalent jobs or, if an expansion, a 10 percent increase in employment or 100 new full-time jobs, whichever is less	Permanent full-time positions must be created based on a formula that no more than \$5,000 will be used to create each position. May be waived if project is located in an area experiencing economic distress.	Consolidations are required to create at least 80 jobs or 25% increase in Florida employment. 'Reuse' projects must create 100 new jobs.

	<b>QTI</b>	<b>QRT</b>	<b>ROAD FUND</b>	<b>QDC</b>
<b>Available to Expanding Industry</b>	Yes	Yes	Yes	Yes
<b>Available to New Industry</b>	Yes	Yes	Yes	Yes
<b>Available to Retain Jobs</b>	No	As part of an expansion project	Yes	Yes
<b>Amount of Award</b>	\$3,000 per job; \$6,000 per job in a rural county or enterprise zone. Increased per job award for extremely high wages.	Negotiated with local training provider to meet industry need	Up to \$2 million	Up to \$5,000 per job and not to exceed a total of \$7.5 million
<b>Payout Schedule</b>	Paid out over a minimum of four years	Reimbursement monthly to local training provider	Paid out to local governmental entity as needed for construction	Paid out over a minimum of four years
<b>Specified Use of Funds</b>	None	Direct training costs, instructors' wages, curriculum development, resource materials,  (cannot be used for trainees' wages, or equipment)	Design and engineering costs, construction costs of transportation project, traffic signals	None
<b>Local Support Required</b>	Yes -- 20 percent of total tax refund (businesses may exercise exemption in REDI counties)	Yes -- local training provider serves as fiscal agent for grant funds; endorsement by local economic development organization	Yes -- right of way	Yes -- 20 percent of total tax refund (businesses may exercise exemption in REDI counties)
<b>"But For" Incentive</b>	Yes	No	Yes	Yes

	<b>QTI</b>	<b>QRT</b>	<b>ROAD FUND</b>	<b>QDC</b>
<b>Eligible Industries/ Businesses/Activities</b>	<p>Corporate Headquarters, Manufacturing of Food, Apparel, Furniture, Paper, Lumber, Chemicals, Rubber, Metals, Stone, Clay &amp; Glass, Industrial Machinery, Electronic &amp; Transportation Equipment, Instruments, Security-Commodity Brokers, Insurance Carriers, R&amp;D, Business Services, Printing /Publishing, Communications, Holding &amp; Investment Offices, Motion Picture Sound Recording &amp; Reproducing Studios, Wholesale Distribution, Non-Depository Credit Institutions</p> <p><b>Only businesses serving multi-state and/or international markets are eligible. Business must be able to locate in other states</b></p>	<p>Business must produce a good or service for markets outside the local area</p>	<p>Corporate Headquarters, Manufacturing of Food, Apparel, Furniture, Paper, Lumber, Chemicals, Rubber, Metals, Stone, Clay &amp; Glass, Industrial Machinery, Electronic &amp; Transportation Equipment, Instruments, Security-Commodity Brokers, Insurance Carriers, R&amp;D, Business Services, Printing/Publishing, Communications, Holding &amp; Investment Offices, Motion Picture Sound Recording &amp; Reproducing Studios, Non-Depository Credit Institutions</p> <p><b>Only businesses serving multi-state and/or international markets are eligible. Business must be able to locate in other states</b></p>	<p>Defense only</p>
<b>Ineligible Industries/ Businesses/Activities</b>	<p>Any retail activities; any electrical utility company; any phosphate or solid minerals severance, mining, or processing operation; any oil or gas exploration or production operation; or, any firm subject to regulation by the Division of Hotels and Restaurants of DBPR</p>	<p>Any retail activities, training for existing employees, training that is available at the local level</p>	<p>Any retail activities, electrical utility company, distributors, hotels, convention centers (Some exceptions for Enterprise Zones, Distressed Areas and Rural Economic Development Initiative Counties)</p>	<p>See above</p>
<b>For further information, call:</b>	(850) 488-6300	(850) 921-1119	(850) 488-6300	(850) 488-6300